9579 12184 Area sales manager (m|f|d) in field service and home office That awaits you  
  
  
As area sales manager: in the south-east for de-icing salt products  
You will take over the field service of K+S Minerals and Agriculture GmbH  
subsequent tasks as soon as possible. In addition to regular  
Business trips and work in the home office, the activity can also  
occasionally exercised in the office in Kassel:  
  
· Comprehensive support and advice for customers in the sales area  
(South-East: Bavaria, Thuringia, Saxony, Brandenburg, Berlin)  
· Value-maximizing market cultivation and further development  
sales strategies  
· Acquisition of new customers, market observation and identification of new ones  
sales potential  
· Processing of complex tender documents in accordance with legal requirements  
Conditions  
· Creation of offers within defined value limits and their  
persecution  
· Execution of sales planning and control including sales reporting  
  
  
Your skills  
  
  
· Successfully completed studies or adequate commercial vocational training  
and practical experience  
· At least two years of professional experience as an area sales manager  
or comparable position (preferably in the area of ​​commodities,  
tender business)  
· Excellent communication and persuasive skills  
customer contact  
· Resilience, flexibility and working independently as well  
organizational skills  
· Good knowledge of MS Office, knowledge of SAP is desirable  
  
  
this is us  
  
  
We enrich life through sustainable promotion and refinement  
from minerals to essential products and through a world of work that  
is unique. Because above and below it stands for what is really  
what counts in life: trust, team spirit and meaningfulness for 11,000  
Employees at 50 locations on five continents. Welcome to  
K+S. Manager - Sales (Trade) None 2023-03-07 16:10:10.986000